



MAGNETIC
MAHARASHTRA

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Government of
Maharashtra



उद्योगात सकल समृद्धि
MIDC

INDIA-ARKANSAS PARTNERSHIP

Food Processing & Logistics

23rd September 2020

Knowledge Partner



cutting through complexity

Maharashtra Food Processing Sector Highlights



Economic Advantage

- Accounts for **12.5% of GSDP**
- The sector attracted cumulative FDI of **USD 159.9 Mn** in Maharashtra
- Contributes to **13% of India's Food Processing Industry**, with a **growth rate of nearly 12%**
- **USD 5,845 Mn worth exports** of agriculture products accounting for **15% of national exports**
- **30% of India's milk exports** come from Maharashtra
- **90% of the Wine Industry** of India is in Maharashtra
- In last 5 years, **41 large food processing units** have been set up, worth **INR 3500 crore investments** resulting into creation of about **10,000 jobs**.
- Maharashtra has **around 2800 registered Food Processing Industries** and **over 2,30,000 unincorporated units**

Ecosystem Advantage

- **9 agro-climatic zones, high agriculture output and a highly industrialised ecosystem**
- **Major subsectors** are horticulture and agriculture crops, livestock and forestry, fishing and aquaculture.
- **Leading producer** of onions, grapes, cashews & pomegranate
- **Largest producer** of banana, citrus, mango, custard apple, papaya & tomato
- **India accounts for 6.7 Bn USD exports** of marine and aqua produce and state has 8.8% share as **Largest producer** of marine fish
- **Second largest producer of turmeric** accounting ~21% share of India's produce
- **Second largest fruit producing** state with ~12% Share,
- In terms of exports, **fruits & vegetable and packaged foods** **Contributes 50% to 41%, respectively**
- Listed **among top 4 states for maximum benefits from policy reforms in the Food Processing sector** by the Union Ministry

Key Infrastructure & Incentives for Food Processing Sector



Sector Specific Infrastructure / Key Industrial Parks

- **12 Food Processing Clusters** across the state
- **Creation of Mini Food Parks for MSME's** with a minimum area of 10 Acres in each district of the state
- **4 New Food Parks** by state at (Dindori) Nashik, (Bidkin) Aurangabad, (Dighi) Near Mumbai, (Butibori) Nagpur
- 3 Mega Food Parks, 8 Specialised Food Parks, 3 Wine Parks and 3 Floriculture Parks,
- **2 dedicated institutes** for food processing technology, business development, R&D to skill workforce
- **14** Food Testing Laboratories, **118** Soil testing labs, **6** National Research Centres
- **8** Food Processing units for implementation of HACCP/ISO
- Developed power supply grid; with **Installed capacity of 44,150 MW**
- **2500 MLD** of installed water capacity

Qualification Criteria				
Project Classification	Area Classification	Fixed Capital Investment (INR Cr./USD Mn)	Minimum Direct Employment	Eligibility Period (yrs)
Mega Industrial Unit	4 Aspiring Districts	More than 100/15	200	10
	21 Agro Districts	More than 200/30	300	10
	10 Industrialized Districts	More than 250/37.5	500	10
Large Industrial Unit	4 Aspiring Districts	50 to 100/7.5 to 15	NA	10
	21 Agro Districts	50 to 200/7.5 to 30	NA	10
	10 Industrialized Districts	50 to 250/7.5 to 37.5	NA	10

- **The incentive is decided basis the quantum of investment and employment Generation**

Maharashtra Food Processing Sector Highlights



Sector Highlights

- At the national level, the sector is valued at **USD 160 bn** and is expected to **be worth USD 215 bn** over the next two years.
- The sector provides **livelihood to more than 22 million people in India**
- 10% decrease in indirect logistics cost will lead to a **growth of 5-8 % in exports**
- The logistics and warehousing market in the Maharashtra have grown exponentially growing at a **CAGR of ~79% from 2016 through 2018**
- Maharashtra is the top-performing state under **“Transport Connectivity” pillar in Export Preparedness Index 2020**
- Equipped with well-established **air-cargo facilities, multimodal logistic hubs, as well as inland container depots.**
- **9 Inland Container Depots, 69 SEZ’s** approved with a total investment of **USD 14.29 Billion; 306 Main Market Yards, 596 Sub Market Yards;** Bhiwandi and Panvel are the **two major warehousing clusters in Mumbai**
- **Jawaharlal Nehru Port Trust** has become India's only port to get listed among the top 30 global container ports as per the latest Lloyds report

Policy Highlights

- **Maharashtra was first to Launch Logistics Policy in 2018**, to promote concept of Logistics Park and Integrated Logistics Park
- **Policy aimed** to upgrade traditional warehousing, improve efficiency and reduce logistic costs while ensuring connectivity. And envisages at least **25 integrated multi-modal logistics parks and 100 logistics parks across the State.**
- **Integrated Logistics Park (ILP):** Land with minimum 5 acre and 15 meter access road is eligible to utilize 70% of notified area as ILP
- **Logistics Park (LP):** With minimum of 20,000 Sqft. Built up area with base FSI will be designated as LP to utilize 70% of notified area
- **Policy provides other additional benefits** in Floor Space Index; Higher Ground Coverage; Relaxation on Zone and height restrictions; Power at Industrial Rate; Critical Infrastructure Support; Single Window Clearance
- Maharashtra Industrial Development Corporation (MIDC) is the **Planning Authority in state for development of ILP**

Key Interventions - Magnetic Maharashtra 2.0



1

Plug and Play Infrastructure

Allowing an FDI investor to utilize a **ready to use infrastructure** complete with affordable rental sheds, comprehensive utilities, expat housing, modular spaces in a 100% compliant ecosystem. Almost 40000 Acres.

2

Maha Parwana (Accelerating Permissions)

A single window clearance system for FDI investors that meet statutory norms to start operations within **48 hours**

3

Maha Jobs

Dedicated industrial employment portal, launched in July 2020, aims to help new and potential investors employ the vast and skill rich local talent in Maharashtra on the portal across **17 sectors** and **950+ job roles**

4

Investor First Programme

Relationship Manager (RM) and **Relationship Executive (RE)** will be assigned investors for overall co-ordination and providing necessary support to the Investors on continuous basis.

5

Earmarked Land Parcels

More than 40,000 acres of land and rental space has been made available for new industries.

6

Dedicated Country Desk

We will be formally launching these in the next few weeks. This will be complimented by capacity building initiatives with Global Institutions such as WAIPA

Championed by a Relationship Manager/ Task Team

Key Players in Food Processing / Logistics



Thank You



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